



January 20, 2021

Dear LeadingAge Illinois/Value First members,

Value First remains committed to help find PPE items for your community as you continue to fight through this pandemic for your community and your residents. Many of you have your current vendors already in place, but I do know there are occasions the supply is low or your needs are greater than your allotted amounts. Please reach out to me for your specific needs, as we have additional PPE partners that have been serving our members throughout the pandemic.

Per our corporate announcement on January 1, 2021 Value First is now partnered with HPSI to continue to provide aggressive contracts for our members.

*Value First and HPSI Purchasing Services are pleased to announce the signing of a multi-year affiliation agreement effective January 1, 2021. Many LeadingAge members experienced unanticipated expenses due to the pandemic and are needing to find ways to balance their budgets. One way can be to utilize the free services of Value First, a LeadingAge member benefit. By partnering with HPSI, Value First and LeadingAge members can access market leading pricing with suppliers they know and trust.*

For more information or to find out how much your organization can save from any of [our contracted vendors](#), please contact me.

*Terry*

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