

A'viands Food & Services Management

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Beginning Every Day From Scratch! A'viands specializes in providing outstanding, professional dining and nutritional services to Assisted and Independent Senior Living, Hospitals and Long Term Care customers. We focus on finding innovative and real dining solutions for todays healthcare environment with healthy choices and cost saving initiatives.

Accurate Biometrics

Jim Critchfield, Vice- President 4849 N. Milwaukee Ave, Ste. 101

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Email: jvcritchfield@yahoo.com

Website: http://www.accuratebiometrics.com Live Scan Fingerprinting Services (approaching 40 locations state wide, plus we have the ability to come

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Kathleen O'Connor, President/Founder 145 S York, Ste 234 Elmhurst, IL 60126 Phone: (630) 254-8572

Email: koconnor911@sbcglobal.net Website: www.achieveaccreditation.com Turnkey accreditation preparedness resources and consultative services for Joint Commission

Accreditation.

AdvaCare Systems, Inc.

Larry Feldman, President 2939 N Pulaski Rd

Chicago, IL 60641-5421 Phone: (773) 491-1300 Fax: (773) 283-7380

Email: Ifeldman@advacaresystems.com Website: www.advacaresystems.com

JCAHO providers of specialty medical equipment. Products include low airloss mattresses. Bariatric equipment, Respiratory equipment and Broda chairs. Other services include Wound Care Consulting.

Aegis Therapies

Pam Loiacono, Director, Sales 1313 Creekside Circle Minooka, IL 60447 Phone: (877) 541-8722

Fax: (815) 521-2835

Email: Pamela.loiacono@aegistherapies.com

Website: www.aegistherapies.com

Aegis Therapies is a premier provider of physical, occupational and speech therapies. We offer inpatient and out patient services in nursing homes, assisted living centers, home health agencies and hospitals. Our core business is geriatric rehabilitation, treating traditional nursing home residents as well as nontraditional residents with age-related conditions.

AG Architecture

Stephen Alexander, Principal 1414 Underwood Ave, Ste 301 Wauwatosa, WI 53213-2653 Phone: (414) 431-3131 Fax: (414) 431-0531

Email: ergusz@agarch.com Website: www.agarch.com

AG Architecture continues a 35 year history of providing complete architectural & engineering design services for all levels of senior housing, from free standing AL/memory support to full CCRC, this endeavor is the primary focus of our practice serving a

national base of new and repeat clients.



Alliance Rehab, Inc.

John R. Callen, President, Alliance Rehab 1520 Kensington Rd, Ste 110

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Email: <u>jcallen@symbria.com</u> Website: <u>www.hranet.org</u>

Alliance Rehab provides innovative rehabilitation and fitness services to seniors across the healthcare continuum. With a staff of over 800 employees providing physical, occupational and speech therapy as well as exercise physiology (SeniorFITness) across 13 states, we offer an innovative model of rehab and wellness to nonprofit senior care organizations.

Alliance Technologies / FullCount

Jason Lamping, Marketing Director

400 Locust St., Ste 840 Des Moines, IA 50309 Phone: (515) 245-7682 Fax: (515) 245-7730

Email: snyderl@fullcount.net
Website: www.salesfullcount.net

FullCount by Alliance Technologies is a comprehensive point of sale (POS) System designed specifically for retirement communities. FullCount can be used in any department and for any type of purchase or transaction including dining room and retail.

American Healthcare Supply

Rob Klott, National Account Manager

100 S Milwaukee Ave Vernon Hills, IL 60061 Phone: (800) 677-7180 Fax: (800) 677-7190

Email: rklott@americanhotel.com

Website: www.americanhealthcaresupply.com
American Health Care Supply brings hospitality – and more than 20 years of expertise – to healthcare. The company offers 50,000 items, a value-priced Registry® brand, fast scheduled delivery from our nationwide network of distribution centers, quick and easy customized web solutions through americanhealhcaresupply.com, and complete interior design and logistics services.

Anderson Mikos Architects Ltd.

David E. Mikos, President & CEO

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Email: <u>dmikos@andersonmikos.com</u> Website: <u>www.andersonmikos.com</u>

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AOD Software (Answers On Demand)

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Email: sales@AODsoftware.com
Website: www.AODsoftware.com

AOD Software is the first fully CCHIT Certified® 2011 LTPAC HER in Long Term Care. AOD offers the ONLY comprehensive and truly integrated solution for core financials, billing, Electronic Health Records, Operations, Facility Management, Home Health, Assisted Living, Rehab Services, Point of Sale and much more! Please visit AODsoftware.com today!

ARAMARK Senior Living Services

Kathleen Black, Regional Vice President

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Email: black-kathleen@aramark.com

Website: www.aramark.com

aramark Senior Living Services deliver dining and facility management solutions to meet clients' needs throughout the healthcare continuum. Utilizing a highly collaborative approach that focuses on engaging employees and residents alike, our commitment to excellence positively contributes to their ability to achieve quality care and a true community living experience.





ARCH Consultants, Ltd.

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Architectural consultants providing program management development advisory support for senior living projects through owners representation. ARCH provides facility assessment and construction consulting.

Arthur J. Gallagher & Co

Marcia Hahn, Area Exective VP 300 S Riverside Plaza, Ste 1900

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Gallagher provides Risk Management and benefit solutions including claims and loss control services. Gallagher is one of the largest brokerage firms in the world with Healthcare being a dominant niche.

Marty Butler

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Assurance Agency, Ltd. has consistently been ranked among the top 100 insurance brokers in the U.S. With over 20 years of experience working with long term care facilities and more than 500 clients in the industry, Assurance offers expertise in all lines of insurance, employee benefits and risk management.

Balanced Environments, Inc

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Website: www.balancedenvironmentsinc.com
Commercial landscape contractor serving the Greater
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spectrum of specialized services among which annual
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John Franklin, Managing Director

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Email: <u>ifranklin@bbandtcm.com</u>
Website: www.bbtcapitalmarkets.com

BB&T Capital Markets provides investment banking and financial advisory services to the senior living

industry.

Benchmark Psychiatric Services, LTD

Nathan R. Jaisingh, President & CEO

11231 Distinctive Dr Orland Park, IL 60467 Phone: (800) 461-9533 Fax: (708) 478-1302

Email: benchmarkpsychiatric@gmail.com
Website: www.benchmarkpsychservices.com
Benchmark Psychiatric Services, LTD. offers a full continuum of services for seniors, their families, and caregivers. This includes routine, on-site psychiatric and psychological care, staff education, and organizational services tailored to assist long term care facilities in maintaining compliance with OBRA and other regulatory standards.

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Best Bus Sales is full-service facility that sells leases and services buses and vans, along with providing a complete line of parts, accessories and extended warranties. Our facility employs ASE-certified mechanics and body shop technicians. Signs Plus is our in-house graphics department to detail anything from signs to vehicles.

Richard Hunt, Compliance & Safety Officer

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Biotech X-ray provides quality diagnostic X-ray, Ultrasound and Doppler exams at the patient's bedside reducing their need of hospitalization. Our EHR technology makes ordering and reporting simple either connecting to your current system or by viewing ours online at biotechxray.com.

BKV Group

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Email: sskinner@bkvgroup.com
Website: www.bkvgroup.com

BKV Group is committed to building community. Our team has been in the forefront of innovative senior living design for over thirty-five years. We understand the importance of wellness for the body, mind and spirit, and our wellness philosophy is an integral part of our approach to senior living design.

Scott Likins, AIA, Dir. of Senior Living Design Group

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BLDD is an architectural and interior design firm. We work with clients who want inspiring buildings that feel like home, and generate waiting lists. From Chicago to Carbondale to the Quad Cities and beyond, we share our creativity to implement Culture Change.

BMA Management, Ltd.

Rod Burkett, President 535 E North St, Ste E Bradley, IL 60915-1188 Phone: (815) 935-1992 Toll Free: (877) 882-1495 Fax: (815) 935-8380

Email: rod.burkett@bma-mgmt.com
Website: www.bma-mgmt.com

BMA Management, Ltd., specializes in the development and operations of housing and services for older adults & 24-64 years of age with physical disabilities, including supportive living facilities that provide an affordable assisted lifestyle for all incomes. Our products and services are tailored to each specific partner, location and budget.

BioTech X-ray, Inc.



BSA LifeStructures

Martha Strong, Sr. Interior Designer

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Fax: (312) 324-5699

Email: mstrong@bsalifestructures.com
Website: www.bsalifestructures.com

BSA LifeStructures is a multi-disciplinary design and engineering firm, with experienced professionals to support the Senior Living specific market. BSA LifeStructures delivers outstanding projects that are on-time and on-budget, following proven metrics. BSA LifeStructures offers our clients a full-breadth of design services nationwide, including master planning, architecture, engineering, interior design, medical equipment planning, landscape design and furniture and finishes procurement and installation.

C.C. Hodgson Architectural Group

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C.C. Hodgson Architectural Group

is a national architecture, planning, interiors, and environmental graphics firm embracing fresh thinking, innovative design and a collaborative approach to

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Email: ahayman@cainbrothers.com Website: www.cainbrothers.com

Investment banking services to the senior living industry, including taxable and tax-exempt debt, mezzanine and bridge financing, FHA, Fannie Mae and Freddie Mac financing, private equity placements, development oversight, strategic advisory, strategic capital planning, debt capacity, acquistions, affiliations and divestitures and valuations.

Cantata Business Performance Services

Dan Urben, Director of Customer Relations 8700 31st Street

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Email: dan.urben@cantata.org
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Email: ron.dreyfus@outreachexpertsinc.com

Website: www.captel.com

telephone.

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CAREMERGE

Katie Russell, Manager, Client Experience 222 W. Merchandise Mart ,12th Floor



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Website: www.caremerge.com

Caremerge helps senior care providers get better operational insight, improve staff efficiency, engage families and establish higher level of trust, and most importantly prepare providers with the coordinated care models like ACOs, MCOs and Bundled Payments.

CareVoyant, Inc.

Robert Love, VP Sales & Marketing 1933 N Meacham Rd

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Email: steves@carevoyant.com
Website: www.carevoyant.com

CareVoyant for Long Term Care is a fully-integrated electronic health record (EHR), billing and business intelligence solution that enables facilities to improve resident care, maintain compliance and manage multiple services with one solution. It's the solution your clinical AND financial staff can agree on!

Caring Transitions Chicagoland

Mike Stehlik, President/Owner - South DuPage County

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Email: mstehlike@caringtransitions.com
Website: www.eastatemovechicagoil.com

Caring Transitions is the leader in senior relocation and transition services. As life changes, it may become necessary to downsize and relocate to a smaller home, retirement community or nursing home. Families trust us to facilitate the entire moving and liquidation process, keeping the family's best interest at heart.

CE Solutions

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Ceres Food Group, Inc

Elizabeth Pope, RD, LDN, Assoc. Dir, Healthcare &

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Email: epope@ceresfood.com
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Ceres Food Group provides customized dietary support services- from consulting to complete food

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Cigna-HealthSpring

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Cigna-HealthSpring, part of Cigna Corporation, is a leading health service company committed to helping Medicare and Medicaid beneficiaries live healthier, more active lives through personalized, affordable and easy-to-use health care solutions. In 2014, Cigna-HealthSpring will begin participating in the Medicare-Medicaid Alignment Initiative (MMAI) and Integrated Care Program (ICP) in the Greater Chicago area.

CISCO & CO

Patty Cisco, President, MBA Owner

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Email: <u>pattycisco@cisco.com</u>
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Cisco and Co partners with senior healthcare organizations to help them grow their census and referrals with unique communication, marketing and sales strategies. We work closely with our clients to develop strategies that are sustainable and result in a

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Jim Thomas, Principal



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Email: jim.thomas@CLAconnect.com

Website: www.CLAconnect.com/seniorliving

CLA is a Top 10 professional services firm providing deep industry experience and knowledge. Services to senior living organizations include assurance, tax and reimbursement services. Specialty consulting services include strategic and capital planning; operations consulting; feasibility and market demand studies; risk assessments; IT services; and other industry specific services.

Community Physical Therapy & Associates

Kristine Bykerk, Director of Corporate Development

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Email: kris.bykerk@cptrehab.com
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Email: <u>idenardo@consonushealth.com</u> Website: www.consonushealth.com

With more than 20 years of experience, Consonus Healthcare provides rehabilitation, pharmacy and consulting services to the long term care industry. Always passionate about the industry, Consonus has a proven track record of helping facilities more efficiently meet regulatory demands while always keeping resident health and fiscal responsibility at the forefront.

Contech MSI Co.

Terry Till, Inspection Division Manager

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Fax: (847) 342-9937

Email: ttill@contechco.com
Website: www.contechco.com

Contech-MSI is a Chicago area business that services fire alarm, sprinkler, fire pumps and other life safety systems. Our goal is to be your single source provider for your life safety equipment. We provide testing, inspections, sales, service and installation.

Covenant Solutions

Seth Awes, Director of Communications

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Fax: (773) 878-4533

Email: covsolutions@covenantsolutions.org

Website: www.covenantsolutions.org

By planning and developing facilities, services, programs, and effective operations, we enhance the lives of those who live and work in senior living

communities.

Dakota Security Systems

Micah Carlson, Director of Marketing

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Email: mbarbera@dakotasecurity.com
Website: www.dakotasecurity.com

Dakota Security Systems helps the long-term care industry to protect their people and property. With solutions for wander management and nurse call, we can offer comprehensive patient care services using the most advanced technology. Our solutions help keep patients safe and enable senior living facilities to

deliver advanced patient care.

Consonus Rehab

Jessica DeNardo, Executive Assistant 4560 SE International Way, Ste100



to make the correction between better data and better care.

DaRT Chart Systems, LLC

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Davis Harrison Dion, Inc., provides innovative marketing programs to clients in senior living and other markets. Special skills include brand development through strategic use of communications. Building on sound marketing strategy, DHD employs creative messaging and delivery to reach prospects through media advertising, direct mail, selling materials, and special events. DHD is an established company with a 25+ year history of success.

DLR Group

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Email: <u>igould@dlrgroup.com</u> Website: www.dlrgroup.com

DLR Group is an integrated architecture and engineering company that provides architecture, engineering, interior design, planning and energy services from their 20 office locations. During our 45+ year history, we have designed award-winning and industry leading projects that encompass the full spectrum of senior living and care environments.

eHealth Data Solutions

Rachel McKinley, Business Analyst

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Yellow Springs, OH 45387

eHDs Web-based analytics enhance performance and support quality improvement using evidence based data. eHDs analytics increase productivity, improve MDs accuracy and survey readiness, optimize revenue potential, and reduce risk. CAREWATCH®,

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Elderwerks

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Email: gail.niksic@elderwerks.com Website: www.elderwerks.com

Elderwerks, free service providing senior housing options based on the personal information provided to us. We refer families to appropriate communities and other professionals. Person-centered referrals ensure the senior views communities they would like to live in. We offer free CE's for nurses, social workers and nursing home administrators.

Equilibrium IT Solutions

Glen Hampton, President

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Equilibrium is an IT Professional Services firm specializing in network and system infrastructure design, implementation, and support. We strive to



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eSolutions

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EverCare Division of United Healthcare of Illinois

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Website: <u>www.unitedhealthgroup.com</u>

Evercare of Illinois provides Medicare Advantage Plans specifically designed for long-term nursing home residents. Our goal is to provide care in the most appropriate settings, avoid unnecessary

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programs.

Farnsworth Group, Inc.

Joseph C. Wiener, AIA, Senior Architectural Manager

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Ferry and Associates Architects

Bruce Ferry, Vice President

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Ferry and Associates Architects was founded in 1962 and has designed long term care facilities throughout Illinois. We have an excellent working relationship with the Illinois Department of Public Health, and bring this relationship and our extensive experience in providing quality long term care design to each project.

First Illinois Systems, Inc.

Marty Germann, President

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FISI is a specialized Pest Control Company for the health care industry, which includes Hospitals,

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Forum provides the highest quality pharmacy services for the continuum of long-term care. Accredited and open 24/7/365, Forum combines unmatched processes and a state-of-the-art facility with personalized attention to fill your facility's needs. Maybe that's why we're often copied, but never equaled. Contact us today at (800) 447-7108 or info@forumpharmacy.com

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Denise Kallas, President

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Clients rely on FR&R's expertise in healthcare and NFPs to improve operations and bottom line. From accounting, audit, tax, Medicare and Medicaid cost-reporting, clinical and reimbursement services, regulatory and operational consulting, to webinars and workshops, we provide innovative solutions to help meet your goals. You can trust our motto: We Count. You Matter. ®

FullCount

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Website: www.fullcount.net

FullCount is a point of sales system specifically for retirement communities. Our services include, but are not limited to, meals and dining room management, back office reporting and billing, and departmental purchases and charges. Systems are customizable to meet each community's needs.

Genesis Rehab Services

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Email: shelly.patton@polaris-group.com

Website: www.polaris-group.com

Polaris Group, a nationally recognized consulting firm assists post-acute healthcare providers in realizing accurate reimbursement and Medicare compliance. Offering customized clinical, operational and financial consulting, education, regulatory research and billing assistance. Polaris Group has over 25 years of assisting clients with state and federal compliance regulations.

Polsinelli PC

Matthew J. Murer, Partner

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Website: www.polsinelli.com

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Jay Kracik, Territory Manager East IL

425 Huehl Rd, Unit 13 Northbrook, IL 60062-2319

Phone: (847) 721-8140 Toll Free: (800) 654-3772 Fax: (847) 504-5015

Email: jkracik@preferredpodiatry.com
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PRS, LLC, Dialysis

Paula Cuellar, CEO 188 Industrial Dr, Ste 315 Elmhurst, IL 60126 Phone: (630) 359-3249 Fax: (630) 359-3251

Email: <u>pjackson@prsdialysis.com</u>
Website: <u>www.prsdialysis.com</u>

PRS, LLC, Dialysis is a private and independent End Stage Renal Disease (ESRD) provider. We provide home dialysis therapies exclusively to nursing home residents. We are committeed and dedicated to providing the highest, measurable quality care for nursing home residents for whom we serve. PRS, LLC, Dialysis partners with nursing home owners and administrators to assure the needs of the nursing home residents are well coordinated and efficiently delivered.

Rainbow Hospice & Palliative Care

Amy Frazier, RN, MS, CHPN, CCM, Vice President, LIFE Institute for Learning

1550 Bishop Ct

Mt. Prospect, IL 60056 Phone: (847) 692-8887 Fax: (847) 294-9613

Email: <u>afrazier@rainbowhospice.org</u> Website: www.rainbowhospice.org

Rainbow Hospice & Palliative Care has been providing quality end-of-life, comfort-focused care for thirty plus years and also provides palliative care. Its mission is "Empowering people to live with dignity and hope



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Danae Wilson, Executive Assistant 125 Village Blvd, Ste 304 Princeton, NJ 08540

Phone: (609) 285-2920, Ext 100

Fax: (888) 605-6040

Email: kristin@retiringbydesign.com
Website: www.retiringbydesign.com

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Jeff Cottingham, Property Manager

215 West Sam J Stone Ave

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Sawgrass Partners

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Sawgrass Partners is a full-service advisory firm specializing in strategic, market & financial planning, project development, repositioning and turnaround services for senior living providers. Our principals have over 50 years of combined national experience

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SB&A Marketing/Brooks-Adams Research

Sharon Brooks, President

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Email: ssulcer@skender.com
Website: www.skender.com

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Since 1978, Spectrum has served more than 150 Continuing Care Communities by offering a full array of services- market research, interactive planning, product development, project management and sales and marketing. We support out clients in developing superior products, fulfilling their mission, increasing occupancy rates, increasing financial stability, and attaining long-term strategic goals.

Status Solutions

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Email: <u>tsafran@teejaydoors.com</u> Website: www.teejaydoors.com

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Unidine Corporation

Robert Teplansky, Marketing Manager 1 Gateway Ctr, Ste 751 Newton, MA 2458 Phone: (617) 467-3700

Fax: (617) 467-3826



Email: <u>mcales@unidine.com</u>
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Website: www.us-diagnostics.com

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Weis Builders, Inc.

Dan Rubel, Project Executive 8420 Bryn Mawr Ave, Ste 1010

Chicago, IL 60631 Phone: (773) 304-4600 Fax: (773) 304-4610

Email: danrubel@weisbuilders.com
Website: www.weisbuilders.com

Weis Builders provides preconstruction and construction services for active adult, Independent Living, Supportive Living, Assisted Living, Memory Care, Skilled Nursing and CCR projects including new construction, renovations and multi-phased repositioning. Our experience includes ownership formats such as for sale/entrance fee models, rental communities, co-operative housing and combinations.



Wellness Healthcare Partners

Peggy Nelson, Administrator 8750 W. Bryn Mawr Ave. Ste. 460

Chicago, IL 60631 Phone: (773) 654-1690 Fax: (888) 420-9344

Email: pnelson@tc-mgmt.com Website: www.wellnesshp.net

Wellness Healthcare Partners specializes in serving seniors with extenuating short-term needs who reside in senior living communities and their private homes. We collaborate with senior housing administrative and care teams to keep residents out of the hospital and in their homes...where they want to be.

Weyrauch Consulting LLC

Laura Weyrauch, Principal 312 S. Mason Ave.
LaGrange, IL 60525

Phone: (708) 482-0365

Email: laura@weyrauchconsulting.com
Website: www.weyrauchconsulting.com

"Helping create better senior living environments from start to finish". Weyrauch Consulting helps senior community developers with building program development, project management, and owner's representatives services for new construction and major remodeling.

Wipfli LLP

Michael Edwin, Director LTC

2015 Spring Road Oakbrook, IL 60523 Phone: (630) 928-1455 Fax: (630) 368-7045

Email: medwin@wipfli.com
Website: www.wipfli.com

Wipfli's health care practice serves 1,800 clients in 46 states. We are leading provider of senior living services, serving skilled nursing facilities and senior housing communities. In addition to audit, tax, and cost reports, Wipfli offers consulting services: clinical and operational, market planning and feasibility studies, and strategic planning.

Wirthwein Marketing

Christine Wirthwein, President 574 Main St. Ste. 301 East Aurora, NY 14052-1725

Phone: 716-652-4788 Fax: 716-652-3901

Email: christine@wirthweinmarketing.com
Website: www.wirthweinmarketing.com

Wirthwein Marketing brings over 30 years to the senior living sales and marketing arena. The firm has served over 200 communities, many in Illinois.

Services include strategic planning, brand and image enhancement, lead nurturing programs, collateral material development, advertising, social media coordination, and sales recruitment and training.

Wolf & Company LLP Keith Friedlein, Partner

1901 S. Myers Rd, Ste 500

Oakbrook Terrace, IL 60181-5209

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Website: www.wolfcpa.com

Wolf & Company offers an extensive array of accounting, business and financial advisory services to senior care providers. Specialized services include business valuations, investment management, and employee benefit plan design and administration. Accounting, cost reporting, management, operational and technology consulting services are provided through our healthcare services group.

Ziegler Capital Markets Group

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Website: www.ziegler.com

Ziegler is the nation's leading underwriter of financing for non-profit senior living facilities. Ziegler has a complement of over 40 banking specialists dedicated to senior living finance, with CPAs, venture capital bankers and commercial bankers as well as former bond attorneys, developers and licensed nursing home administrators among the banking staff.

ZumBrunnen, Inc.

Tom Doyen, Dir. of Business Development



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Email: jzumbrunnen@zumbrunnen.com

Website: www.zumbrunnen.com

zumBrunnen is a nationwide construction consulting firm located in Atlanta, Georgia bringing over 300+ combined years of construction industry experience to the senior living industry. zumBrunnen provides construction consulting for start-ups, expansions/renovations, and also provides facility assessments and life-term capitals replacement budget studies, utilizing its proprietary Facility Forecast Software Systems.